THE ROTHMAN BRECHER AGENCY

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Roy Abbott - President R T Abbott Construction Inc. 543 Country Club Drive Simi Valley Ca. 93065

August 23, 2010

Dear Roy:

Now that we have had a chance to live in our new home in Pacific Palisades for a few months, I wanted to take a few minutes to thank you for the incomparably great experience we had building our house with you. I would recommend RT Abbott to any friend looking to build. You excelled in every key area; your master craftsmanship, your professionalism, your project management and your relationships with sub contractors all exceeded our expectations. My wife and I could not possibly give you higher marks from our experience with you.

When we met it was through the recommendation of a discerning friend who had just built with you an ambitious project exceedingly large in scope. He told me I could count on everything you promised, and that if I went over budget it would likely be our doing, and not because of things you didn't anticipate. Everything about our process mirrored my friend's depiction of his. You stayed on budget and frankly built a higher quality house than you originally promised – what I have come to understand in the RT Abbott vernacular as value engineering. Had we stayed to the original plan I believe we would have been under budget. Your management of costs and ability to maximize values from our sub contractors was masterful. I'm also pretty certain at 4,300 square feet, plus a basement, we were on the smaller side of your jobs to date. You never made us feel anything less than your most important client. And that includes by the way the four months since construction was completed.

To build from scratch – to buy a property, to tear it down, to hire an architect, and to obtain the myriad of permits and manage the city bureaucracy is just a daunting task. Having your guidance through that process made is not only manageable and relatively stress free, but also helped us to contain costs.

You explained from the day we met how you work with a project manager who oversees every step of the process in person. Our PM, Glen Scott, became an invaluable part of our process and a trusted friend as well. He helped us

manage the administrative process before and during construction. Glen basically lived outside our house for the 14 months we spent building and ensured every detail was executed correctly and that every sub contractor was doing their job on time and as professionally as we would demand had we been there ourselves.

Building when we did, from January 2009 – March 2010 was probably one of the most challenging economic times in recent history to build. We didn't want to exceed our budget and controlling costs where we could was what enabled us to add bells and whistles in other places. Your process of bidding out every aspect of the job, and of working personally with the best sub contractors in the trade to get us not only good deals – but astoundingly good deals for master craftsmanship was nothing short of astonishing. Everybody talks about the nightmare building process with contractors and how their budgets ballooned as they get blindsided by unforeseen costs and circumstances. We are convinced due to the RT Abbott process of project management we got twice the house we paid for.

For our family the decision to build in L.A. was an emotional one. Four years ago we left behind in NY a newly built home prematurely. We never really had a chance to enjoy that shingled East Coast house with the wrap around porch so our hope here was to capture a similar style and flavor, while making it unique and fitting for Southern CA. The way you worked with our architect and us to capture the essence of our first home while finding nuances and little details to improve upon the plan was especially impressive. And it's your attention to those details, which is a big part of what makes this house truly our dream house. Ironically it's here, 3,000 miles away, and five years later that we can fully enjoy the results of the process we began when building that first house back East.

We find ourselves now finally living in the dream house we always hoped for, and frankly never thought we would be able to attain in the Huntington Palisades. You and your team have made that a reality for us and we are immensely grateful.

You told us when we first sat down that you become friends with most of your clients, and that your objective was to finish construction in the time promised, walk into our house, grab a drink, sit on the couch and hang out as if we were old friends. Objective achieved. And we thank you for that.

Sincerely,

Dan Brecher